

FinTech Group secures new major international B2B contract and starts its B2C business successfully

- **Rocket start: FinTech Group AG continues its 2017 success story, making major steps in its B2B internationalization strategy**
- **Major B2B contract: development of a fully-digitized standard platform for Andorran private bank Vall Banc**
- **B2C record month: the 2017 record increase in the number of new customers converts in more transactions – January 2018 was the second most successful business month in flatex' history**
- **KOMMUNALKREDIT INVEST is live: FinTech Group AG completes development of on-line investment platform for private clients in Germany**

Frankfurt, Germany – Just after FinTech Group AG (German WKN: FTG111, ISIN: DE00FTG1111, Ticker: FTK.GR) won Morgan Stanley as a new strategic shareholder, the company scores once again at the beginning of 2018: Andorran Vall Banc mandates FinTech Group with the next major B2B contract whilst the number of transaction in its B2C business flatex marked in January the second highest month in the history, significantly above the same month last year.

After the successful launch of the internationalization strategy in 2017 in Austria and the go-live of Kommunalkredit's investment platform for the German market in January 2018, the standard core banking platform FTG:CBS will be rolled out in Andorra for the first time for Vall Banc.

Vall Banc will use all modules of FinTech Group's state-of-the-art IT platform to digitize its retail and private banking business in Andorra. This includes multi-language frontend processes such as online account opening, ebanking, and digital wealth management modules such as securities transaction systems. In addition, FinTech Group will service the data warehouse, compliance, and regulatory reporting. The deployment of the modular standard platform for private and specialized banks will take an estimated twelve to 15 months.

"Given our business and strategic aims, we were looking for the best partner able to support closely our business development over the next years. The outstanding expertise of FinTech Group AG in Business Process Outsourcing has convinced us. The possibility to connect to an existing platform with a diverse range of Shared Services is shortcutting the development period. This allows us to quickly offer fully digitized and modern banking solutions to our clients while substantially reducing IT and processing costs", commented Vall Bank Chairman Christoph Lieber.

“Our firm’s aim for 2018 is growth through economies of scale and internationalization. On the B2B side, we proved our capabilities with the recently completed project for Kommunalkredit Austria in Germany and Austria. With the newly won large B2B mandate, we are now reaching our next milestone. Our ecosystem featuring technological and banking-process solutions has prevailed again and convinced our new major client”, commented Frank Niehage, CEO of FinTech Group AG.

About FinTech Group AG

FinTech Group AG (WKN: FTG111, ISIN: DE000FTG1111, Ticker: FTK.GR) is a modern smart bank: We offer innovative financial technology, our own core banking system, and a regulatory liabilityumbrella.

Our cash cow is retail broker flatex which, through our advanced technology, can offer top-quality service at an affordable price. This makes flatex the fastest growing trading platform in Europe. Our smart technology is easy to scale, so we also successfully offer it to B2B customers. We provide vital services for many well-known institutions and even state infrastructure.

We help start-ups and disruptive business ideas that require a banking license to rapidly become a success Through our white label banking.

In a time of bank consolidation, low interest rates, and digitization we are ideally positioned for further growth. Our goal is to become Europe’s leading provider of financial technology

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This release may contain forward-looking statements and information, which may be identified by formulations using terms such as “expects”, “aims”, “anticipates”, “intends”, “plans”, “believes”, “seeks”, “estimates” or “will”. Such forward-looking statements are based on our current expectations and certain assumptions, which may be subject to variety of risks and uncertainties. The results actually achieved by FinTech Group AG may substantially differ from these forward-looking statements. FinTech Group assumes no obligation to update these forward-looking statements or to correct them in case of developments, which differ from those anticipated.

Media Contact

Roman Keßler

Head of Communications

+49 (0) 69 45000 11 700

Roman.Kessler@fintechgroup.com

www.fintechgroup.com