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Morgan Stanley

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Morgan Stanley and FinTech Group AG strengthen ETP partnership

- Morgan Stanley receives preferred partner status for exchange traded products (ETPs) on the open platform of FinTech Group's online brokerage subsidiary flatex
- Comprehensive range of ETPs branded by flatex and issued by Morgan Stanley now available

Frankfurt, Germany – Morgan Stanley and flatex, a subsidiary of FinTech Group AG (new ISIN: DE000FTG1111, new German WKN: FTG 111, Ticker: FL0.GR) are further strengthening their partnership with Morgan Stanley receiving preferred partner status for exchange traded products on flatex's open platform.

Following the successful launch of their ETP offering in June this year, Morgan Stanley and flatex are building on their existing partnership and expanding their product suite. Flatex ETPs issued by Morgan Stanley can be acquired and traded at no cost for over-the-counter orders with a volume of €500 or higher. This results in a competitive pricing structure for over 160.000 investors in Germany and Austria.

The new suite of ETPs available under the flatex brand will be comprehensive; covering different asset classes and a wide range of underlyings. In addition, themed basket ETPs such as products on the Best of Gold Miners Index are brought to the market.

"Our partnership with flatex offers us a strong platform to provide products and services to investors in Germany and Austria," said Dirk Grunert, Head of Retail Structured Products in Germany, Austria and Switzerland at Morgan Stanley. "flatex's comprehensive customer care including its dedicated client hotline and understanding of the German market, combined with Morgan Stanley's product knowledge are integral to this partnership. Through this unique combination we are ideally positioned to service our clients, accommodate their requests and offer market-leading products."

"Since we launched our partnership with Morgan Stanley, we have seen a positive impact with the ETPs branded by flatex and issued by Morgan Stanley capturing more than 10 percent of our platform's trading activity. Flatex products can also be traded on external platforms, so as our partnership continues to strengthen, we expect interest in our ETP offering to grow significantly," says Frank Niehage, CEO of FinTech Group AG.

About Morgan Stanley

Morgan Stanley is a leading global financial firm providing a wide range of investment banking, wealth management and investment management services. With offices in more than 43 countries the Firm's employees serve clients worldwide including corporations, governments, institutions and individuals. For further information about Morgan Stanley, please visit www.morganstanley.com

About FinTech Group AG

FinTech Group AG (new German WKN: FTG111, new ISIN: DE000FTG1111, Ticker Symbol: FL0.GR) is one of the most significant innovative financial technology companies in Europe. Our B2C brands service a total of 200,000 private clients. Likewise, our B2B business lines are important technology partners for German and international banks and financial institutions.

Our wholly owned subsidiary flatex GmbH has been one of the innovation leaders in the German online brokerage market for years. About 160,000 private clients both in Germany and internationally have chosen flatex' clear and transparent pricing model.

XCOM AG, in which we hold a majority interest, was founded in 1988 and is a German pioneer in the area of financial technology. Today, XCOM AG is one of the most successful software and technology providers for banks and financial institutions.

biw Bank für Investments und Wertpapiere AG, which also belongs to FinTech Group, has a full-service banking license and is the group wide backbone of our banking services. It also serves as outsourcing partner for other well-known banks ("white label banking services") and is one of the most modern online banks in Europe.

FinTech Group AG is also an important partner for many young fintech companies in the up-and-coming German start-up scene, who benefit from our innovative profile.

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