FLATEXDEGIRO AG

BAFIN APPROVES RE-APPLICATION OF CRMT FOR DEGIRO MARGIN LOANS (ANALYST CALL)

(PLEASE CHECK YOUR AUDIO IN CASE YOU DON'T HEAR MUSIC)

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Major milestone achieved in under one year

Timeline

- end of 2022: CRMT for DEGIRO margin loans temporarily suspended for process reasons, especially a lack of automatization
- immediate project setup and start of design phase
- end Q1 23: technical roll-out
- Q2 23: parallel testing of new process
- end Q2 23: new automatized process operational, old (manual) process ended
- July 23: handover of all relevant documents to special commissioner, start of comprehensive testing by the special commissioner
- September 23: Positive conclusion of this particular part of the audit, re-approval of CRMT by BaFin

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Success factors

1. Focus

a. putting all necessary resources behind it & making it the sole priority for all involved teams

b. steering with clear tone from the top

2. Dedication & commitment

a. assigning board member of flatexDEGIRO Bank AG to head the remediation

b. committing to a mindset of "substance with form" across the organization

3. Superior organizational setup

a. strong in-house IT

b. deep banking and process know-how

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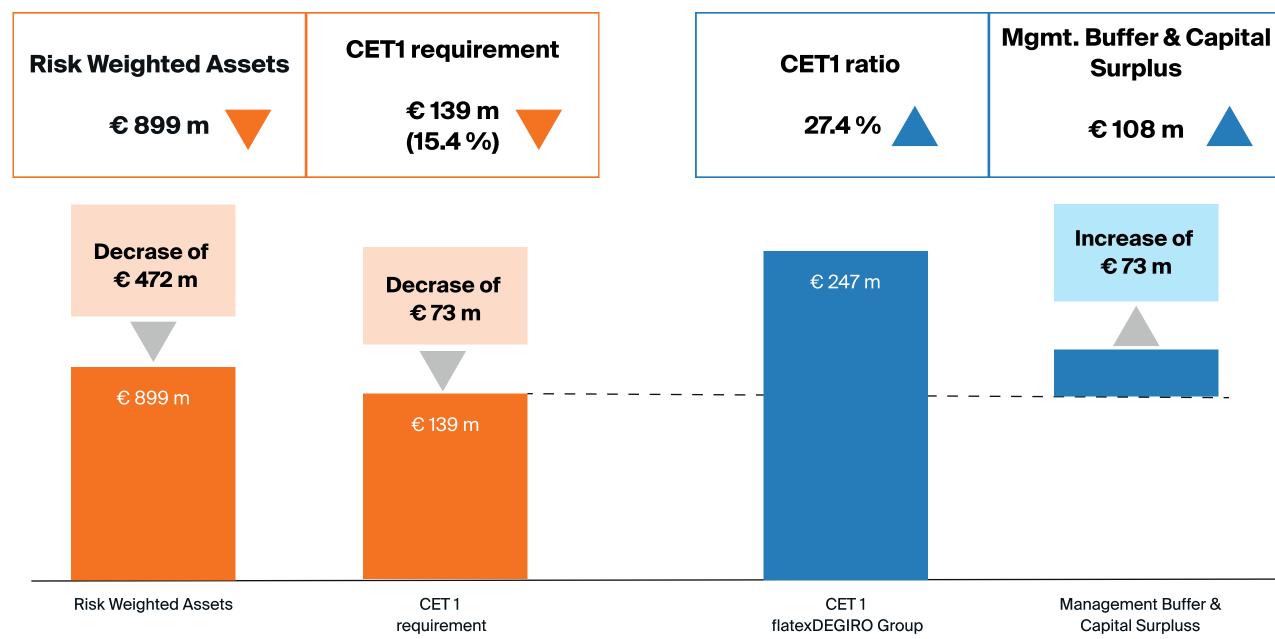
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CRMT re-application leads to increase of CET1 ratio to > 27%

(based on June 2023 numbers)

Capital Requirement

Capital Structure





Not including H1/23 profits



Consequence - Capital Allocation

- 1. Resulting CET1 ratio comfortably above regulatory and operational requirements including further organic growth
- 2. Concluding financial planning process
- 3. Aligning with Supervisory Board & regulator
- 4. Communication to the market



Consequence - Commercial

1. Maintaining a focused mindset

- a. Ongoing resolution of remaining regulatory findings in the background,...
- b. ..but major milestone achieved / closed.
- c. Significant process improvements beyond findings

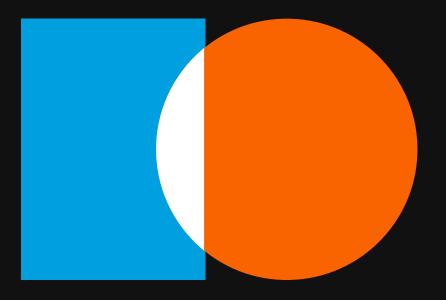
2. Re-focus on commercial topics

- a. Roll-out of DEGIRO margin loan offering to all DEGIRO customers in October 2023
- b. Finalising ETP offering in main DEGIRO markets
- c. Adjusting interest rates to current environment
- d. Internal work on further improvements to product & service offering

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